



BARRIERE AND AREA
CHAMBER OF COMMERCE

April 14, 2026

Dear Mayor and Council,

I am writing on behalf of the Chamber to provide a summary of past inquiries and to highlight some of the challenges encountered while attempting to lease Unit 4.

Over the course of our efforts, we showed Unit 4 to a minimum of seven interested parties and responded to one additional inquiry via email. The interested parties included [REDACTED]

While there was consistent interest in the space, several common concerns were raised that ultimately impacted leasing decisions. These included a preference for a more open layout, the absence of internet service, lack of a dedicated reception area, concerns regarding heating, absence of a kitchen, and the lack of windows in the office spaces.

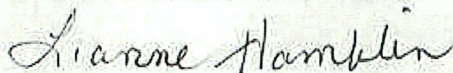
With respect to heating, I made direct inquiries regarding the system and thermostat location with Chris Matthews and Jamie Mosdell to provide accurate information to prospective tenants.

Each interested party was advised to direct further inquiries to the DOB regarding the feasibility of space modifications, as well as any associated costs. Despite these efforts, the identified limitations of the space remained a significant factor for prospective tenants.

Additionally, the Chamber would be interested in working with the DOB to establish a commission structure should we be successful in attracting a suitable tenant for Unit 4. As discussed in a previous meeting, a commission in the range of 15-20% would be of interest, and we would welcome the opportunity to formalize such an arrangement.

We hope this summary provides useful context regarding the challenges faced in leasing Unit 4. Please do not hesitate to reach out should you require any additional information.

Sincerely,
Lianne Hamblin (as per board of directors)



Chamber Manager
Barriere & Area Chamber of Commerce.